



Sales Executive – Airfreight Logistics

 Colnbrook (near Heathrow)

 £30,000 + Career Growth

Drive your sales career forward with a leader in airfreight logistics.

At **UCH Logistics**, we're growing fast – and we want ambitious sales professionals who are ready to grow with us.

Why Join UCH Logistics?

We are a trusted name in **time-critical and high-value airfreight**, partnering with some of the biggest names in freight forwarding. With demand at an all-time high and exciting expansion plans ahead, this is your chance to play a key role in shaping our future – and your own.

Your Journey with Us

You'll start with a **structured interim training period**, working alongside experienced colleagues across several departments. This hands-on experience will give you a solid understanding of how UCH operates and prepare you for success.

Once fully trained, you'll step into the **Sales Executive role** and become a key part of our sales team — with plenty of scope to develop your skills and grow your career with us.

What You'll Do

-  **Win new business** through outbound sales, networking, and referrals
-  **Build lasting relationships** with freight forwarders and key partners
-  **Own your pipeline** – manage leads, track progress, and close deals using CRM tools
-  **Be out in the field** around 3 days a week, meeting clients, attending events, and developing opportunities
-  **Stay ahead of the market** – keep up to date with industry trends and competitors
-  **Represent UCH with confidence** at meetings, expos, and networking events

What You'll Bring

-  1–2+ years of **B2B sales experience**
-  **Airfreight or freight forwarding knowledge** (essential)
-  A consultative, confident approach to winning business
-  Strong communication and relationship-building skills
-  CRM experience (Salesforce a plus)
-  **Full UK driving licence** and flexibility to travel across the surrounding areas

What's In It For You

-  **£30,000 salary**
-  **Career development opportunities**
-  Hands-on training from industry experts
-  A supportive, experienced team with a strong commercial focus
-  Be part of a growing, recognised leader in airfreight logistics
-  Perks include:
 -  Long Service Awards
 -  Employee Referral Scheme
 -  MAP programme (benefits platform)

Ready to Make Your Move?

If you have experience in freight sales and the drive to take the next step, we'd love to hear from you. Apply today and join a company that rewards results, supports your growth, and leads the way in airfreight logistics.

 Send your CV to Tim.begent@uchlogistics.co.uk

 Or apply directly here: <https://www.reed.co.uk/jobs/Sales-Executive/55838656>

 **Applicants must have the right to work in the UK and be able to pass a 5-year background check.**